

From Local to Global The Sin Chew experience

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Director & Co-founder of CENSE

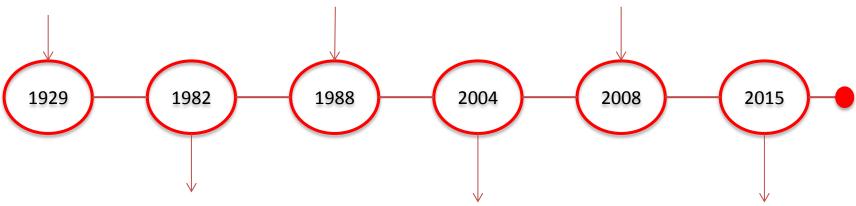
29th June 2015

UTAR Sg Long

Sin Chew's History: 86 Years Old in 2015



Sin Chew Jit Poh (SCJP) was founded by the Aw brothers in Singapore Datuk Tiong Hiew King took over the ailing SCJP from Datuk Lim Kheng Kim Media Chinese International Limited (MCIL) became the 1st Malaysian company to be dual primary listed on both Bursa and HK Stock Exchanges



SCJP's controlling interest was transferred from the Aw family to Datuk Lim Kheng Kim

Sin Chew Media Corporation Berhad was listed on Bursa Malaysia Succession issue; way forward?
Newspaper business has changed considerably.







"Sin Chew Media Corporation is not a typical founder-owner business but an Asian company which had a transfer of ownership from a founder family to another family"







Unique Features of Sin Chew Media Corporation Berhad

- Chinese Media is one of the 3 pillars of the Chinese community (Chinese media, Chinese schools & Chinese associations)
- Largest Chinese circulation newspaper outside of China and Taiwan
- The first Chinese Malaysian newspaper to go on line in October 1995
- The only newspaper company in Malaysia with a Culture & Education
 Department and a Media & Brand Department
- English language website, www.mysinchew.com.my





Impact of Sin Chew Media Corporation's Bursa Listing in 2004



- ✓ Listing rules
- ✓ Governance & Compliance
- ✓ Setting up of an in-house legal & corporate department
- ✓ Distinct separation of Board & Management functions, duties and responsibilities
- ✓ Upgrading of discipline, skills and knowledge





From a Local to a Global Company



Chairman Tan Sri Tiong Hiew King's Vision

 Transforming Sin Chew from a local to a global Chinese language content media company using print and digital multi media platforms





Media Chinese is...









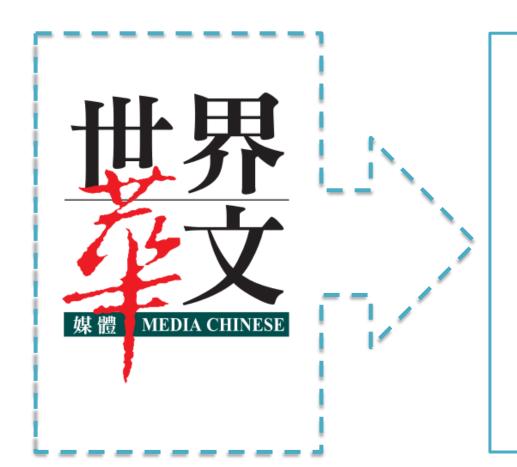
南洋报业集团 Nanyang Press Holdings Berhad





Media Chinese is...





The Global
Chinese
Language
Media Platform





A Landmark Transaction



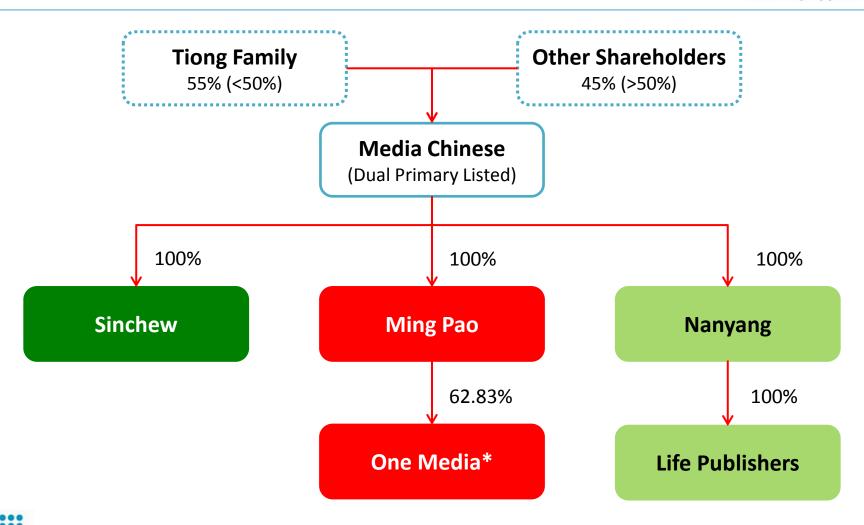
- The 1st listed Gobal Chinese-language Media Platform with combined revenues of approximately RM1,360 million (USD363 million)
- The 1st Dual Primary Listed company listed on the mainboard of both Hong Kong and Malaysia with **full fungibility** of shares
- The 1st Bermuda incorparated company listed in Malaysia with an estimated market cap:
 - Based on share price as at 25 April 2008, of approximately RM1,720 million (USD459 million)
 - Based on conversion price, of approximately RM1,880 million (USD501 million)
 - Representing the second largest print media counter on Bursa Securities and the SEHK respectively





Shareholder Structure





^{*}One Media Group Ltd is listed on the mainboard of the Stock Exchange of Hong Kong



Business Profile by Area



China

MP Daily (HK)

Yazhau Zhoukan

- 3 HK magazines
- 3 China magazines
- 1 Taiwan magazine

Publications

North America

Ming Pao in Vancouver, Toronto, New York, San Francisco SF Free News NY Free News

Media Chinese

(Dual Primary Listed)

Southeast Asia

Sin Chew Daily

China Press

Guangming Daily

Nanyang Siang Pau

Newspaper in Singapore, Indonesia and

Cambodia

Over 20 magazines

New Media

Websites of each title
E-paper and E-mag
Registered users
Mobile contents





International Presence







Moving forward...



2015 \rightarrow future?

Issues Arising From Current Business Environment

- Social media on an upward trend
- Lower newspaper circulation
- Ad revenue for newspapers on a downward trend







Q & A



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THANK YOU



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